



Sludge Treatment Pioneer
Dewatering for a cleaner world

Job title

Sales Executive

Salary

£16,000 + commission structure

Job description

An exciting new opportunity has arisen within the company for a Sales Executive. Your position will be working within the Sales Division managing a portfolio of clients and generating new business opportunities in the UK and globally.

The Role

- Develop and maintain new and current business within the account base.
- Profile and develop an in-depth knowledge of your customers and the business opportunities.
- Working closely with Product Managers/Engineers, communicating customer feedback and product opportunities.
- Create and execute agreed action plans.
- Ensure high levels of customer satisfaction and complaint resolution.
- Plan and prepare for sales calls to both existing and prospective customers.
- Generating your own leads and account opportunities.
- Arranging meetings and appointments.
- Take measurements and water sample from potential clients.
- Follow up quotation sent out to clients.

Skills and Qualities

- Previous experience within waste water treatment industry would be preferred but is not essential
- Self-motivated
- Excellent communication skills
- Positive working attitude
- Strong confident individual
- Ambitious and enthusiastic

Location

Telford UK & Possible Travel Globally

Vacancy type

Permanent (immediate start)

Job status

Full-time

How to apply

Please send your C.V by email.

Email: hr@dewlink.co.uk